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BEER CAPITOL DISTRIBUTING CO.

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To: Alcohol and Tobacco Tax and Trade Bureau

Attention: Notice #4

Dear Sirs,

I am writing you to voice my opinion in favor of option #2-51-49 standard of Flavored Malt Beverages. Reasons for my reasoning are as follows:

- If the reformulation to meet a 0.5% standard is possible it will most likely increase production costs. With increasing cost leading to lower profit margins this could mean the disappearance of some of today's leading brands from the marketplace. Larger producers will ultimately favor over smaller brewers with less technology and resources. .
- Reformulation to meet a 51-49 predominance standard will not jeopardize the integrity of the beers accepted taste profiles on which these brands were developed.
- In all fairness to change this at this point would make no sense. The product were approved as malt beverages and taxed and priced accordingly.

I am strongly urging you to support Option #2 in true fairness toward the continued sale of these products. • .

Cordially

Chris Barbee

Supervisor

Beer Capitol Distributing, Inc.

Distributors of fine imported beers, specialty microbeers, soda, and juice.