

September29, 2003

Dear Sirs:

I am writing you to voice my opinion in favor of option #2-51-49, Standard of Flavor Malt Beverages. Several reasons for my opinion are as follows:

1. The ability of all current producers to keep the same taste as they have now.
2. Reformulation of these products would only favor large producers and create financial problems for small producers. Whereas the 90-10 would create higher pricing for consumers.
3. These products were approved, taxed, and priced as malt beverages.

At this point to move these products to the spirit segment makes in my opinion makes no sense. I strongly urge you to support option #2 in fairness to these products and their producers.

Thank You,

Dean A. Lohmann
Sales Representative
Beer Capitol Distributing Inc.